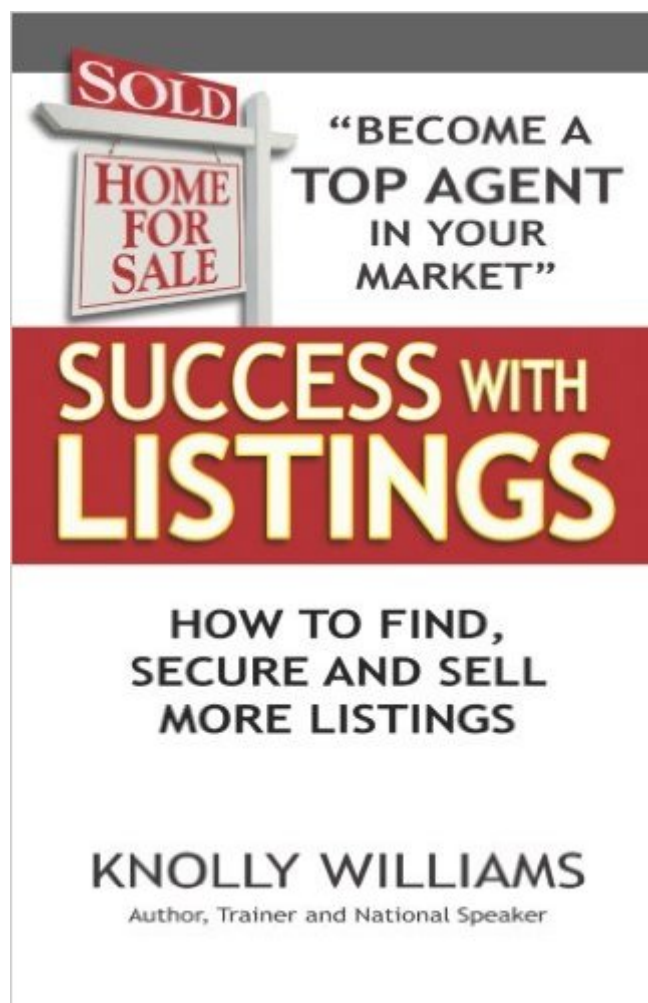


The book was found

Success With Listings: How To Find, Secure And Sell More Listings



Synopsis

On the day it was released, *Success with Listings* debuted on as The #1 Bestseller in the Real Estate category! Knolly is a Trainer and National Speaker, and has been featured on ABC, NBC, FOX, CBS, Newsweek and in over 300 newspapers worldwide. Since he obtained his license, Knolly's focus has been on LISTINGS, and he took 21 listings during his first 74 days in the business. Knolly went on to take more than 1000 listings during his first 10 years as an agent, placing him in the Top 1% of REALTORS in America . In *Success with Listings*, Knolly Williams articulates the real estate listings process in a format that is easy to understand and implement. This book will serve as your complete guide and Success Manual for your entire listings career. It's a massive book, no doubt. 430 pages! (most real estate title hover around 150 pages) But don't let the large size intimidate you. The book was written as a step-by-step TEXTBOOK AND reference guide to assist you and your team throughout your entire real estate career. Master the system that will allow you to find, list and sell more listings than ever before. With *Success with Listings* you will learn:

- How to take NIGHTS and WEEKENDS OFF so you can spend more time with your family
- How to consistently earn \$250,000 or more a year
- The systematic approach that Knolly used to list more than 1000 houses
- How to list and close 6-10 listings or more a month
- How to take 4-5 vacations a year without any impact on your business
- How to cut hours, days and weeks off the listing process
- The right scripts and strategies to use on every listing
- How to generate a non-stop supply of seller listing leads
- How to build your own Top Listing Team AND MUCH MORE!

PLUS: Contains more than 95 Scripts! This book is a MUST HAVE!

Book Information

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Best Sellers Rank: #183,696 in Books (See Top 100 in Books) #185 in Books > Business & Money > Real Estate > Buying & Selling Homes

Customer Reviews

Knolly - my appreciation to you. Your book arrived via yesterday and I read it in one sitting. You are so gracious for sharing all of this valuable info. I have attended Keller Williams BOLD training twice and Family Reunion, but your words and simple to follow plan resonates with me big time. I have been in the real estate business full time for 10 years and I am feeling totally fired up and focused for the future. I highly recommend it to new and seasoned agents alike!

Well written, easy read on the actual steps any person can take to get their life back on track or keep on the right track. Written by someone who has been through the ups and downs his life experience heaped upon him. He found a way to come out on the other side and decided to share that path for others to follow. After all, success leaves great big fat footprints but you have to know where to look to find them. His life lessons are shared with the emotion and simple detail that gives them the credibility we all look for in order to make a decision to follow the steps outlined in this book of life lessons. Well done and thank you for sharing with all of us.

Met and shook Knolly's hand in person in Folsom. We had a 1.25 hours worth of mastermind with him and I was sold on Knolly being real. Thanks for being true to form and i look forward to many opportunities to network with you

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